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## NATIONAL SALES MANAGER: SCOTT GOIST / 216.373.1213 / SGOIST@VENDOMEGRP.COM





Healthcare Design reaches 230,000+ healthcare design professionals per month \*\*

75% of our 31,286 readers pass along Healthcare Design to an average of five people — making our total readership 148,608\*

of HCD's healthcare design professionals are engaged with HCD's webinars, whitepapers, Healthcare Design magazine (digital edition), content updates, or weekly eNewsletters\*\*

website visitors\*\*

# Innovations in healthcare design, architecture, and engineering

**Healthcare Design** provides expert insight and in-depth coverage of the design, planning, architecture, and interior design of healthcare environments. delivering authoritative and timely content through multiple channels to engage and shape the industry. In addition to its print and digital coverage, *Healthcare* **Design's** industry-leading conference and cost-effective webinars offer educational opportunities for earning CEUs and networking with peers. With industry partners including The Center for Health Design, AIA AAH, and IIDA, Healthcare Design determines and identifies the highest levels of industry standards, honoring excellence through its annual awards and showcases.

#### **AUDIENCE BREAKDOWN: BY INDUSTRY**

- Architecture, A/E or Design Firm: 56%
- Construction or Engineering Firm: 4% **Healthcare Facility: 22%**
- Other: 18%

Healthcare Facility 22%

Architecture, A/E or Design Firm

Other

\*Litchfield Research, 2012 \*\*Publishers Own Data, Sept 2013

CIRCULATION

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### JANUARY/FEBRUARY

Ad Close: Jan. 7, 2014

#### Materials Due: Jan. 9, 2014

#### **Featured Content:**

2013 Healthcare Design Conference highlights The HCD 10 NICU Design: New Approaches Research Column Operations Column

#### **Baxter Ad Study**

**Ronus Distribution:** ASHE-PDC: Orlando, Fla. (March 16-19)

**Vendor Sponsor Opportunities** for The HCD 10

JULY Ad Close: June 16, 2014

#### Materials Due: June 18, 2014

#### **Featured Content:**

Home Away From Home: Family and Visitor Spaces New Rules of Patient Bathroom Design Research Column Operations Column

**Special Section: Corporate Profiles and Rankings** 

**Baxter Ad Study** 

# **NOVEMBER**

Ad Close: Oct. 18, 2014

#### Materials Due: Oct. 21, 2014

# **Featured Content:**

Advances in Green/Sustainable Materials: Fabrics, Surfacing, Flooring, and more

Flexible Design: Spaces That Support Today and Tomorrow

Research Column **Operations Column** 

**Special Sections: Specialty Directory Project Watch** 

### **Bonus Distribution:**

Healthcare Design Conference: San Diego, Nov. 15 - 18, 2014)

\*\*All display advertisers receive a \$250 discount on their directory listing(s)

### **MARCH**

Ad Close: Feb. 18, 2014

#### Materials Due: Feb. 20, 2014

#### **Featured Content:**

IT Integration: Planning for EMRs To Telemedicine Interiors Column Construction Column

**AUGUST** 

Ad Close: July 22, 2014

Materials Due: July 24, 2014

**VENDOR PROFILE ISSUE** 

**Featured Content:** 

Staff Support: From Nurses' Stations to

On-Site Wellness Centers

What's Next for Rural Healthcare?

Interiors Column

Construction Column

**Vendor Profile** All advertisers of a half-page or larger receive a half- or full-page profile free

of charge.

Ad Close: March 25, 2014

#### Materials Due: March 27, 2014

#### **Featured Content:**

Trends in Hospice Facilities **Designing for Wellness** Research Column Operations Column

Environments for Aging: Anaheim, Calif.

#### **APRIL**

#### **Bonus Distribution:**

(May 3-5, 2014)

# MAY/JUNE

Ad Close: April 29, 2014

#### Materials Due: May 1, 2014

#### **Featured Content:**

The Lay of the Land: Landscape Architecture Spotlight Lean Principles in Practice Interiors Column Construction Column

#### **Special Section: Spring Product Showcase**

#### **Bonus Distribution:**

NeoCon: Chicago (June 9 - 11, 2014) AIA National Convention: Chicago (June 26 - 28, 2014)

# **SEPTEMBER**

Ad Close: Aug. 26, 2014

Materials Due: Aug. 28, 2014

#### **ANNUAL SHOWCASE ISSUE**

#### **Featured Content:**

Converting Retail Spaces to Healthcare **Building Considerations for Data Centers** Research Column Operations Column

#### **Special Section: Architectural & Interior Design Showcase**

**Bonus Distribution:** IIDEX NeoCon, Toronto (Sept. 18 - 19, 2014)

#### **OCTOBER**

Ad Close: Sept. 23, 2014

# Materials Due: Sept. 25, 2014

#### **Featured Content:**

Bringing Healthcare In-House: On-Site Corporate Clinics Interiors Column Construction Column

#### **Special Sections: Fall Product Showcase Directory of Interior Designers**

#### **Ronus Distribution:**

NeoCon East, Baltimore (Oct. 29 - 30, 2014)

### **DECEMBER**

Ad Close: Nov. 25, 2014

Materials Due: Nov. 27, 2014

#### REMODEL/RENOVATION ISSUE

#### **Featured Content:**

Design Strategies for Today's Emergency Departments

Infection Prevention: Where Design and Operations Meet Interiors Column

Construction Column Special Section: Remodel/Renovation **Competition and Directory** 

\*\*Vendor Sponsor Opportunities Available

**Baxter Ad Study** 

# COLUMNS & DEPARTMENTS

**Editorial** 

Monitor

**Interiors** 

The Center

Construction

**Operations** 

Research

First Look

### **REGULAR EDITORIAL TOPICS**

**New Project Profiles** 

**Interior Trends** 

**Building Challenges and Solutions** 

**Industry Perspectives** 

**Designing for Operations** 

Sustainability Issues

Research Results and **Applications** 

2014 / EDITORIAL CALENDAR

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healthcare design

Full Marketing Solution Provider: Enhance your brand recognition with Healthcare Designs' marketing solutions to reach over 230,000+ healthcare design professionals. Our unparalleled reach, expertise and resources provide you with the integrated custom media solutions you need to drive market engagement and revenue.

#### **EVENTS**

The Healthcare Design Conference, the Healthcare Design Academy and the Healthcare Design Exchange are devoted to examining how design directly impacts the safety, operations, clinical outcomes, and financial success of healthcare facilities now and into the future. Exhibitors and sponsors will have the opportunity to engage with their peers through one-on-one or small group discussions, networking receptions, workshops, educational sessions, focus groups, lunch-n-learns, facility tours, panel series, video advertorials and more.

#### **DIGITAL**

HCDMagazine.com is a key online destination for designers, architects, engineering professionals and executive leaders in the field. The HCD website offers banner and rich media options. In addition our weekly and topic-specific e-newsletters provide interaction with the community and our customized options, such as content-rich microsites, webinars, video advertorials and e-books, position your organization above the market noise.

#### **EDUCATIONAL**

Healthcare Design has the expertise to position your organization as a leading thought leader in the market by delivering relevant, timely, must-read, must-listen, and must-watch content. Engaging the Healthcare Design audience with educational content allows you to showcase both your expertise and thought leadership in the form of custom events, Webinars, and Panel Series that can provide face-to-face interaction - while content developed for blogs, white papers, special e-zines, e-newsletters, and other formats allows you to generate and nurture leads while building brand equity and demonstrating thought leadership.

# **LEAD GEN**

Healthcare Design offers multiple lead generation opportunities, such as the Healthcare Design Conference, the Healthcare Design Academy, Webinars, and Panel Series. White papers, e-newsletters, and other materials can link to gated content on HCDMagazine.com to identify key prospects. Ongoing content delivery ensures not only lead generation but continuous lead nurturing as well.



#### CONTENT

The team at *Healthcare Design* can produce, edit, and design content that meets your marketing message and branding theme. Options include video advertorials, print case studies, online e-books and e-newsletters, and more. Our staff can help you define and deliver a comprehensive content marketing strategy.

### **RESEARCH**

Want to know what the market really thinks of your brand? Need insight for planning your marketing strategy? We offer focus groups and online research to provide in-depth marketing intelligence.

#### **PRINT**

Ideal for building brand awareness, print media is the foundation of a successful integrated marketing campaign and the number one influencer of purchase intent. Healthcare Design offers display advertising opportunities, as well as inserts and direct-mail options. During the annual conference, an onsite show daily offers significant brand exposure, as do pre- and postconference direct mail pieces.

2014

MARKETING SOLUTIONS

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